



CONTACT

MOBILE / WHATSAPP
+974 7183 9759

EMAIL
harshadhasher29@gmail.com

LOCATION
Kerala, India · Open to UAE roles

CORE SKILLS

Customer Service & Guest Relations

Consultative Selling & Upselling

Building Customer Rapport & Trust

Handling Objections & Complaints

Works Effectively Under Pressure

Highly Trustworthy, Discreet & Ethical

Strong Interpersonal & Communication Skills

Health, Safety & Security Awareness

LANGUAGES

English

Hindi

Malayalam

Tamil

PERSONAL DETAILS

Nationality	Indian
Gender	Male
Marital Status	Single
Passport	Valid until 11/2027

HARSHAD HASHER

Sales Executive | Customer Service & Hospitality

Seeking Sales opportunities in the UAE

PROFESSIONAL SUMMARY

Customer-focused sales and service professional with front-line experience since 2018 across textile retail, Kerala houseboat tourism, yacht guest service in Dubai and the spare-parts industry in Qatar. Skilled at building quick rapport, understanding customer needs, recommending the right packages and add-ons, and turning first-time visitors into satisfied, returning customers. Multilingual (English, Hindi, Malayalam, Tamil), trustworthy and composed under pressure, with internationally recognised safety and security certification. Seeking a Sales Executive role in the UAE retail, hospitality or tourism market.

PROFESSIONAL EXPERIENCE

Guest Service & Sales Associate

2021 · 1.5 Years

Houseboat Tourism · Alappuzha, Kerala, India

- Welcomed and served domestic and international tourists, delivering a personalised, high-quality guest experience on board.
- Explained cruise packages, meal plans and on-board services, recommending upgrades and add-ons that matched each guest's needs.
- Built strong rapport with guests, encouraging positive reviews, repeat bookings and word-of-mouth referrals.
- Handled guest questions, special requests and complaints calmly and professionally to ensure customer satisfaction.
- Communicated with guests in English, Hindi, Malayalam and Tamil, serving a diverse, multicultural clientele.
- Maintained guest safety, security and cleanliness standards on board, applying certified safety and first-aid training.

Career Milestones

2026 Spare-Parts Industry · Qatar

2025 Yacht Work · Dubai, UAE — guest service in an international setting

2023 Alsaf

2018 Surabhi Textiles · Pathanamthitta, Kerala — textile retail

CERTIFICATIONS

Security Training for Seafarers with Designated Security Duties

2024

Certificate of Proficiency (STCW)

STCW Basic Safety Training

2024

Certificate of Proficiency in Personal Survival Techniques, Fire Prevention & Fire Fighting, Elementary First Aid, and Personal Safety & Social Responsibilities

EDUCATION

Plus Two (Higher Secondary)

Kerala, India

DECLARATION

I hereby declare that all the details furnished here are true to the best of my knowledge and belief.

Harshad Hasher